

ASC Communications, Becker's ASC Review

Orthopedic, Spine and Pain Management-Driven ASC Conference

Improving Profitability and Business and Legal Issues

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THE 10TH ANNUAL ORTHOPEDIC, SPINE & PAIN MANAGEMENT-DRIVEN ASC CONFERENCE FROM ASC COMMUNICATIONS

JUNE 14 – 16, 2012

WESTIN HOTEL • CHICAGO, ILLINOIS

Exhibitor/Sponsor Prospectus

The 10th Annual ASC Communications Orthopedic, Spine and Pain Management-Driven ASC Conference : Improving Profits, Business and Legal Issues, provides the ideal opportunity to meet orthopedic, spine and pain management surgeons, administrators, and owners and operators of ambulatory surgery centers.

Last year, for example, the conference attendees included more than 30 company CEOs and many more leaders of companies. Overall, more than 700 people were at this cutting-edge event in 2011. Further, the meeting attracts a terrific number of surgeons, owners and operators of surgery centers. We offer CME credit and attract a great number of physicians who either own surgery centers or are considering developing or investing in orthopedic, spine and pain management surgery centers.

Whether you are a company that sells medical implants, devices or products or a company that develops and operates ASCs, there is no greater place to meet contacts and grow profitable relationships.

The conference will have limited exhibitor and sponsorship opportunities. Our goal is to make sure our exhibitors and advertisers get the very best possible value from the meeting. We have tried to provide enough benefits and exposure for each sponsorship to make the sponsorships a great value.

We have three Corporate Partner Sponsorship spots that will include an incredible amount of exposure to the ASC Industry. There will be great signage, introductions, special advertising and a great chance to highlight your company. If you are seeking business in this sector, this will be an ideal way to highlight your company.

Each sponsor and exhibitor is, of course, also welcome to attend the lectures and meetings.

We welcome you to join us in June 2012.

To register for exhibit space, please complete the application and (1) mail to **315 Vernon Ave., Glencoe, IL 60022**, or (2) Fax to **(866) 678-5755** or (3) Call **(800) 417-2035**.

PRELIMINARY CONFERENCE AND EXHIBIT SHOW AGENDA

Thursday, June 14, 2012

12:00 pm-4:30 pm

Exhibit Set-Up

1:00 pm-5:40 pm

Pre-Conference

Concurrent Sessions

5:40 pm-7:00 pm

Networking Reception & Exhibits (Reception in Exhibit Hall)

Friday, June 15, 2012

7:00 am-8:00 am

Registration &

Continental Breakfast

8:00 am-11:35 am

General Session

10:30 am-11:05 am

Dedicated Break

Exhibit Time

12:30 pm-1:30 pm

Networking Lunch (Not in Exhibit Hall)

11:40 pm-5:20 pm

Concurrent Sessions

3:45 pm-4:10 pm

Dedicated Break

Exhibit Time

5:20 pm-6:30 pm

Networking Reception & Exhibits (Reception in Exhibit Hall)

6:30 pm

Exhibit Breakdown

Saturday, June 16, 2012

7:00 am-8:00 am

Continental Breakfast

8:00 am-12:30 pm

Conference Sessions

12:30 pm

Meeting Adjourn

Great Reasons to Exhibit

AT THE 10TH ANNUAL ORTHOPEDIC, SPINE AND PAIN MANAGEMENT-DRIVEN ASC CONFERENCE



Lou Holtz



Tucker Carlson



Sam Donaldson

- 1 The highest quality audience at any conference in the ASC business — more than 700 people in total in June 2011.
- 2 An audience that is focused on orthopedics, spine and pain management-driven ASCs and physicians, surgeons, owners and operators
- 3 Exhibit hall and almost all meetings on the same floor.
- 4 Set exhibit hours and numerous efforts and cash raffles to make sure the exhibit hall is very busy.
- 5 Opportunities to create networking opportunities within and around the conference.
- 6 A full invitation to attend every educational session - including keynote speakers, Lou Holtz, Tucker Carlson and 2 keynote panels moderated by Sam Donaldson.
- 7 The best industry chance to network and meet decision makers — whether leaders of national chains, orthopedic and spine and pain management physicians or ASC owners and administrators.

EXHIBITOR/SPONSOR GUIDELINES AND INFORMATION

Certificate of Insurance

Please provide a certificate of insurance by May 1, 2012, which indemnifies ASC Communications, Inc. against, and holds harmless from any complaints, suits or liabilities resulting from negligence of the exhibitor in connection with the exhibitor's use of display space.

Cancellations

Refunds are available for cancellations when received by May 1, 2012 – 100 percent. Payments are non-refundable after May 1, 2012.

ASC Review Full-Year Advertisers

Where it provides the reduced price for Annual *Becker's ASC Review* Advertisers, please note you must be a *Becker's ASC Review* Full Year Advertiser for 2012.

Full-year advertisers and full-year advertisement discounts are only available if your company has signed up to advertise for 2012 in full.

Exhibit Booth Assignments

Exhibit space will not be assigned or held until the rental fee is paid and will begin according to date application and payment is received. A confirmation e-mail indicating booth number will be sent once assigned. All booth assignments will be made in keeping with exhibitor's request whenever possible. ASC Communications, Inc., reserves the rights to make the final determination of all assignments.

Installation and Dismantle

The installation of exhibits may begin and must be completed on Thursday, June 14, 2012 (12:00 pm–4:30 pm). All exhibitors must dismantle their exhibits between 6:30–9:00 pm on Friday, June 15, 2012. **Exhibitors may not dismantle before 6:30 pm Friday, June 15, 2012.**

Right of Refusal

ASC Communications, Inc., reserves the rights to restrict or refuse exhibiting companies, which may be objectionable or otherwise, detract from keeping with the character of the exposition as a whole. ASC Communications, Inc., may prohibit installation, or request removal or discontinuance of any exhibit or promotion, which departs substantially from the design and description given advance approval. In the event of such restrictions or evictions, ASC Communications, Inc., is not liable for any refund of rental or other expenses.

HOTEL INFORMATION

WESTIN HOTEL

Phone: 800-627-8385 • Fax: (312) 397-5580

909 North Michigan Avenue, Chicago, IL 60611

Group Name: ASC Communications, Inc. Conference

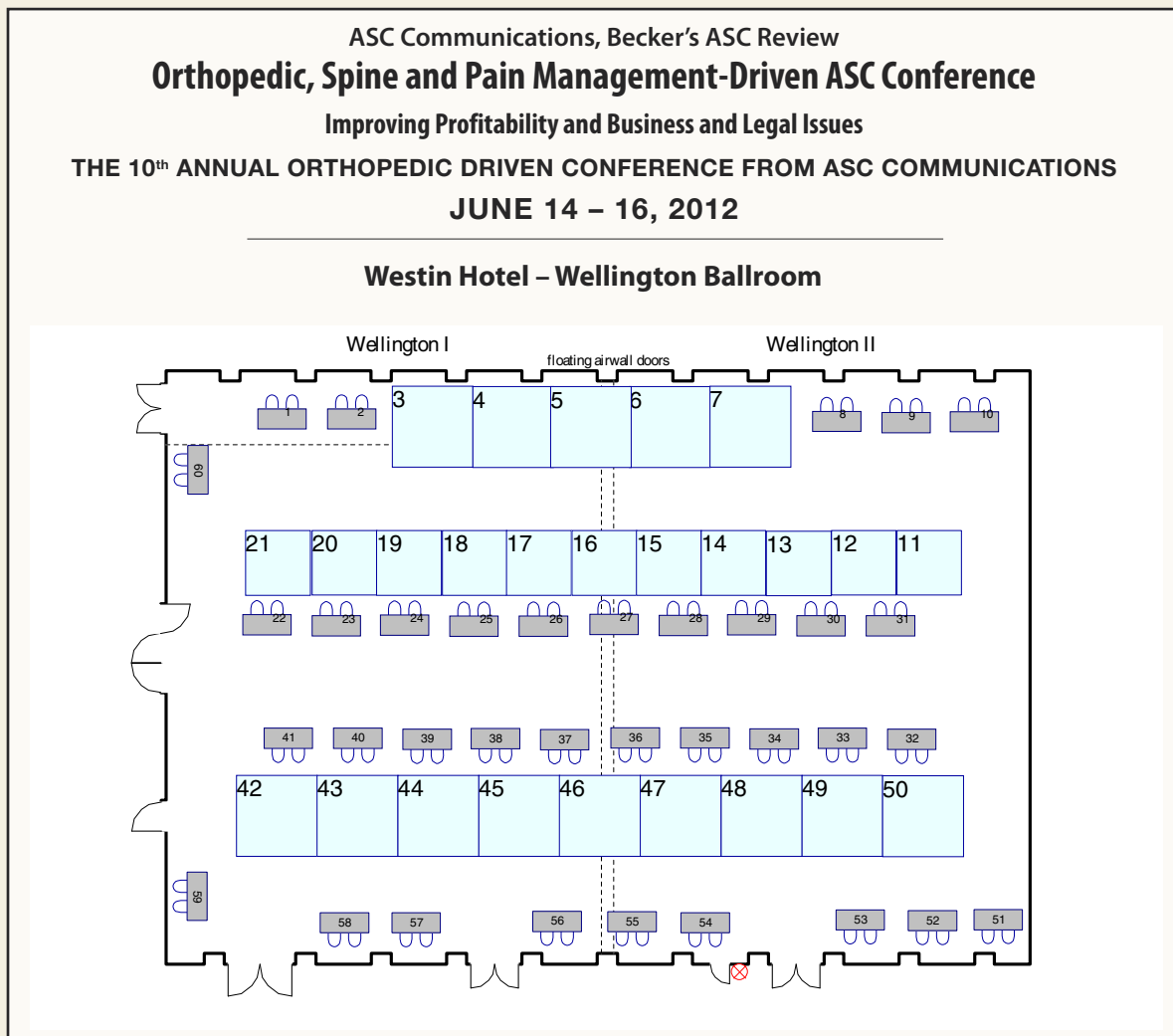
Group Rate: \$289/night

To make reservations online:

<http://www.starwoodmeeting.com/Book/ascjune2012>

****Be sure to mention group name to receive group rate.****

Discounted rates apply until the reservation deadline May 8, 2012 or until all rooms in the group block have been reserved, whichever occurs first. After May 8, 2012 guest rooms and discounted group rates may not be available.



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EXHIBITOR OPPORTUNITIES

	BECKER'S ASC REVIEW FULL-YEAR ADVERTISER**	NON FULL-YEAR ADVERTISER**
GOLD EXHIBITOR	\$4,400	\$4,850
<ul style="list-style-type: none"> ■ Larger Exhibit Space (8' x 10') ■ 4 Full Conference Registrations ■ Company name, contact information and product description in Conference Tote Bag ■ Literature in Conference Tote Bag (provided by exhibitor) 		
SILVER EXHIBITOR	\$3,300	\$3,750
<ul style="list-style-type: none"> ■ Regular Exhibit Space (8' x 8') ■ 3 Full Conference Registrations ■ Company name, contact information and product description in Conference Tote Bag ■ Literature in Conference Tote Bag (provided by exhibitor) 		
EXHIBIT ONLY	\$2,200	\$2,550
<ul style="list-style-type: none"> ■ Regular Exhibit Space (Tabletop) ■ 2 Full Conference Registrations ■ Company name and contact information and product description in Conference Tote Bag 		

Limited booth spaces available.

The above payment includes:

- 1) Either One (1) Single booth or tabletop and Two (2) Chairs, 24-hour security and Exhibitor service kit
- 2) Additional Conference Registrations are available for \$500 per person.

**To take advantage of the lower price, a party must be a 2012 full-year advertiser (9 issues) in the *Becker's ASC Review*.

SPONSORSHIP OPPORTUNITIES

(Exhibitor space sold separately)

GOLD SPONSOR: \$5,000 to \$13,000

	BECKER'S ASC REVIEW FULL-YEAR ADVERTISER**	NON FULL-YEAR ADVERTISER**
Corporate Partner (only 3 available)	\$13,000	\$15,000
Keynote Speaker Sponsorship (2)	\$11,000	\$13,000
Friday Networking Luncheon (2)	\$8,000	\$9,000
Thursday Networking Reception (2)	\$8,000	\$9,000
Friday Networking Reception (2)	\$8,000	\$9,000

*The Corporate Partner Sponsorship includes 10 full conference registrations, large signage, and lots of additional coverage.

BECKER'S ASC REVIEW
FULL-YEAR ADVERTISER**

NON FULL-YEAR
ADVERTISER**

Thursday Pre-Conference (1)	\$5,000	\$7,000
Conference Tote Bags (2)	\$6,000	\$7,000
Room Key Sponsorship	\$6,500	\$7,500
USB Flash Drive	\$8,000	\$8,500
Industry-Specific Category Sponsorships – EXCLUSIVE		
ASC Billing Company	\$5,000	\$7,000
ASC Finance Company	\$5,000	\$7,000
ASC GPO	\$5,000	\$7,000
ASC Implants and Devices	\$5,000	\$7,000
ASC Health Information		
Technology	\$5,000	\$7,000
Construction, Design Build	\$5,000	\$7,000
Accreditation	\$5,000	\$7,000
Insurance	\$5,000	\$7,000

GOLD SPONSOR BENEFITS:

- 4 Full Conference Registrations (10 for Corporate Partner Sponsor or 7 for Keynote Speaker Sponsor)
- Literature or Promotional item in Conference Tote Bag (provided by sponsor)
- Special Recognition Announcements & Signage at Conference and at related events
- Logo, company description and web site on our conference web site
- Full company listing with logo on conference mobile application

**To take advantage of the lower price, a party must be a 2012 full year advertiser (9 issues) in the *Becker's ASC Review*.

SILVER SPONSOR: \$3,000 – \$6,000

	BECKER'S ASC REVIEW FULL-YEAR ADVERTISER**	NON FULL-YEAR ADVERTISER**
Friday Continental		
Breakfast (1)	\$4,000	\$4,500
Saturday Continental		
Breakfast (1)	\$4,000	\$4,500
Badge Lanyards (2)	\$5,000	\$6,000
Aluminum Sports Bottle	\$5,500	\$6,500
Travel Mug	\$5,500	\$6,500
Note Pad	\$5,000	\$6,000
Mobile Conference App	\$5,000	\$6,000
Phone Charging Station	\$5,000	\$6,000
Conference at A Glance (2)	\$4,500	\$5,000
Friday AM		
Networking Break (1)	\$4,000	\$4,500
Friday PM		
Networking Break (1)	\$4,000	\$4,500
Track Sponsor	\$3,000	\$3,500
Magazine Distribution		
Rack (3)	\$3,000	\$3,500
Break Spots in		
Exhibit Hall (3)	\$2,500	\$3,000

SILVER SPONSOR BENEFITS:

- 2 Full Conference Registrations
- Company name, contact information and product description in Tote Bag
- Signage at sponsored event
- Logo, company description and web site on our conference web site
- Basic company listing with logo on conference mobile application (upgrade to full listing for only \$500 extra)
- Full-Year Advertiser indicates Annual Advertiser in the *Becker's ASC Review*.

**To take advantage of the lower price, a party must be a 2012 full year advertiser (9 issues) in the *Becker's ASC Review*.

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APPLICATION & CONTRACT

PRIMARY CONTACT INFORMATION

(PLEASE TYPE OR PRINT)

Name: _____

Title: _____

Company: _____

Address: _____

City/State/ZIP: _____

Phone: _____

Fax: _____

Email: _____

Web Address: _____

BOOTH OR TABLE TOP REQUESTS

Please list your top (3) three booth choices. We will assign booths according to the date your application and payment was received. We will try to accommodate your choice(s) listed below. We have limited booths available.

#1 _____ #2 _____ #3 _____

Products and/or companies that you **DO NOT** wish to be in proximity:

PAYMENT INFORMATION

Checks: Make payable to **ASC Communications, Inc.**



Credit Card #: _____

Expiration Date: _____

3-Digit Security Code: _____

Cardholder's Name (printed): _____

Cardholder's Billing Address: _____

Cardholder's Signature: _____

3 EASY WAYS TO REGISTER

1 MAIL TO: ASC Communications, Inc.
315 Vernon Ave.
Glencoe, IL 60022

2 FAX TO: (866) 678-5755

3 CALL: (800) 417-2035

FOR MORE INFORMATION

CALL: (800) 417-2035

EMAIL: sbecker@beckershealthcare.com
jessica@beckershealthcare.com

VISIT: www.beckersasc.com

EXHIBITOR RATES

	FULL YR ADV	NON-FULL YR ADV
<input type="checkbox"/> Gold Exhibitor	\$4,400	\$4,850
<input type="checkbox"/> Silver Exhibitor	\$3,300	\$3,750
<input type="checkbox"/> Exhibit Only	\$2,200	\$2,550
<input type="checkbox"/> Additional Conference Registration		\$500

SPONSOR RATES

GOLD SPONSOR

	FULL YR ADV	NON-FULL YR ADV
<input type="checkbox"/> Corporate Partner <i>(only 3 available) (10 conference registrations included)</i>	\$13,000	\$15,000
<input type="checkbox"/> Keynote Speaker	\$11,000	\$13,000
<input type="checkbox"/> Networking Luncheon <i>(Friday)</i>	\$8,000	\$9,000
<input type="checkbox"/> Networking Receptions <i>(Circle Thursday or Friday)</i>	\$8,000	\$9,000
<input type="checkbox"/> Thursday Pre-Conference Meeting	\$5,000	\$7,000
<input type="checkbox"/> Conference Tote Bags	\$6,000	\$7,000
<input type="checkbox"/> Room Key Sponsor	\$6,500	\$7,500
<input type="checkbox"/> USB Flash Drive	\$8,000	\$9,000
Industry-Specific Category Sponsorships		
<input type="checkbox"/> ASC Billing Company	\$5,000	\$7,000
<input type="checkbox"/> ASC Finance Company	\$5,000	\$7,000
<input type="checkbox"/> ASC Implants and Devices	\$5,000	\$7,000
<input type="checkbox"/> ASC Health Information Technology	\$5,000	\$7,000
<input type="checkbox"/> Construction, Design Build	\$5,000	\$7,000
<input type="checkbox"/> Accreditation	\$5,000	\$7,000
<input type="checkbox"/> Insurance	\$5,000	\$7,000

SILVER SPONSOR

	FULL YR ADV	NON-FULL YR ADV
<input type="checkbox"/> Continental Breakfast(s) <i>(Friday or Saturday)</i>	\$4,000	\$4,500
<input type="checkbox"/> Badge Lanyards	\$5,000	\$6,000
<input type="checkbox"/> Aluminum Sports Bottle	\$5,500	\$6,500
<input type="checkbox"/> Travel Mug	\$5,500	\$6,500
<input type="checkbox"/> Note Pad	\$5,000	\$6,000
<input type="checkbox"/> Mobile Conference App	\$5,000	\$6,000
<input type="checkbox"/> Phone Charging Station	\$5,000	\$6,000
<input type="checkbox"/> Conference at a Glance	\$4,500	\$5,000
<input type="checkbox"/> Track Sponsor	\$3,000	\$3,500
<input type="checkbox"/> Magazine Rack	\$3,000	\$3,500
<input type="checkbox"/> Networking Breaks <i>(Friday AM, Friday PM – Circle one)</i>	\$4,000	\$4,500
<input type="checkbox"/> Break Spots in Exhibit Hall	\$2,500	\$3,000
<input type="checkbox"/> Mobile application upgrade	\$500	

SPECIAL SPONSORSHIP OPPORTUNITIES

<input type="checkbox"/> Online Syllabus	\$5,000
<input type="checkbox"/> Cyber Café	\$6,000
<input type="checkbox"/> Labeled Bottled Water	\$5,000
<input type="checkbox"/> Hand Sanitizer	\$5,000
<input type="checkbox"/> Floor Stickers	\$3,500

TOTAL PAYMENT ENCLOSED

Total Enclosed \$ _____

SPECIAL SPONSORSHIP OPPORTUNITIES

ONLINE CONFERENCE SYLLABUS (2): \$5,000

CYBER CAFÉ (2): \$6,000

Cyber Café will be located on the same floor as the general session and exhibit hall, allowing attendees easy access to the Internet.

LABELED BOTTLED WATER (2): \$5,000

Showcase your company's name and logo on personalized spring water bottles for distribution to all conference attendees.

HAND SANITIZERS: \$5,000

Your logo on a 1 oz bottle of hand sanitizer for distribution to all conference attendees

FLOOR STICKERS (2): \$3,500

Your logo on floor directional stickers at the registration desk

2 full conference registrations included with each of these Sponsorships.

**REDUCED RATES FOR CONFERENCE ISSUES
MAY/JUNE 2012
BECKER'S ASC REVIEW AND
BECKER'S ORTHOPEDIC & SPINE REVIEW
ADVERTISING – ALL 4 COLOR**

Full Page \$3,200 each _____

1/2 Page \$2,100 each _____

1/4 Page \$1,500 each _____

E-Weekly Advertising 20 for [\$8,500] _____

- Ask about Web Site and E-mail Advertising

Advertising Information

1. Highly Focused on Cutting Edge Business and Legal Issues. For the person involved in operating an ASC, investing in a surgery center, or owning a surgery center, there is no more focused magazine than the *ASC Review*.

2. Readership. The *Becker's ASC Review* is distributed to 25,000 people per issue. *The Becker's Orthopedic & Spine Review* is distributed to 10,000 people per issue. The *Becker's ASC Review* is provided to essentially all ASCs in the country as well as a mix of orthopedic surgeons, pain management physicians, ophthalmologists, gastroenterologists, neurosurgeons, ENT physicians, other surgeons, ambulatory surgical center administrators, industry leaders, hospital directors of surgery, and other operators of surgical programs.

The Becker's Orthopedic & Spine Review is distributed to 6,600 orthopedic and spine surgeons per issue plus 3,300 orthopedic practice group administrators.

CONTACT:

Name: _____

Company: _____

Address: _____

City/State/ZIP: _____

Phone: _____

Fax: _____

Email: _____

CHOOSE THE ISSUE:

Please check the boxes below to indicate the issues in which you would like to advertise.

Issue

- May/June 2012 *Becker's ASC Review*
 March/April 2012 *Becker's Orthopedic & Spine Review*
 June 2012 *Becker's ASC Review*

CREDIT CARD INFORMATION:



Credit Card #: _____

Expiration Date: _____

3-Digit Security Code: _____

Cardholders Name (printed): _____

Cardholders Billing Address: _____

Cardholders Signature: _____

If paying by check, please make payable to **ASC Communications.**

3 EASY WAYS TO ORDER

- 1 MAIL TO:** ASC Communications, Inc.
315 Vernon Ave.
Glencoe, IL 60022
- 2 FAX TO:** (866) 678-5755
- 3 CALL:** (800) 417-2035

FOR MORE INFORMATION

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EMAIL: jessica@beckershealthcare.com
cathy@beckershealthcare.com
katie@beckershealthcare.com

VISIT: www.beckersasc.com