



# McGuireWoods' 5th Annual Health Care Private Equity and Lending Conference: The Intersection of Health Care and Wall Street

Wednesday, April 23, 2008 | 12:30 – 8 p.m.  
Trump International Hotel & Tower | 401 North Wabash Avenue | Chicago, Illinois

[www.mcguirewoods.com](http://www.mcguirewoods.com)

## AGENDA

- 12:30 p.m. Registration and Networking**
- 1 p.m. Welcome and Introductions**
- 1:05 – 2 p.m. Identifying and Developing Health Care Leaders**  
*Harry M. Jansen Kraemer, Jr., Former Chairman and CEO of Baxter International;  
Executive Partner, Madison Dearborn Partners; Clinical Professor of Management and Strategy,  
Kellogg School of Management, Northwestern University*
- 2 – 2:45 p.m. The Opportunities for a Health Care Focused Fund**  
*Bryan C. Cressey, Partner, Cressey & Co.*

## COMPANY PRESENTATIONS

- 3 – 3:45 p.m. The Perspective from Private Equity Funds: The Outlooks, the Risks & the Benefits of Health Care Investing**  
*Louis Bisette, Partner, Bison Capital  
Phillip S. Dingle, Managing Partner, HealthEdge Investment Partners  
Scott A. Perricelli, Partner, LLR Partners Inc.  
Steven J. Keeler, Partner, McGuireWoods LLP  
Robert G. Marks, Partner, McGuireWoods LLP, Moderator*
- 3:45 – 4:15 p.m. Ambulatory Services of America**  
*Timothy P. Martin, Chairman, President and CEO*
- 4:15 – 4:45 p.m. ClearChoice Dental Implant Centers**  
*Stephen D. Boyd, CEO  
John A. Walton, VP Finance*
- 4:45 – 5:15 p.m. Practice Velocity**  
*Dr. David Stern, CEO*
- 5:15 – 5:45 p.m. Acesis, Inc.**  
*Kevin Chesney, CEO & Founder  
Jeffrey Stanaszek, VP, Business Development*
- 5:45 – 6:15 p.m. Firefly Medical: Intelligent Care by Design**  
*Steve Schmutzer, Founder*

## CONSIDERATIONS FOR INVESTORS

- 3 – 3:45 p.m. Buying or Selling a Troubled Health Care Business**  
*Jeff D. Benton, Partner and Leader of the Recovery and Reorganization  
Corporate Advisory & Restructuring Services, Grant Thornton LLP  
James P. Ricciardi, Partner, McGuireWoods LLP  
David I. Swan, Partner, McGuireWoods LLP, Moderator*
- 3:45 – 4:15 p.m. A View on Health Care Sectors to Consider and Sectors to Avoid**  
*Brian F. Scullion, M.D., William Blair & Company*

Scott Becker and James B. Riley, Health Care Department Co-chairs  
For information on our Health Care Department, please contact:  
Amy Nolan, Marketing Manager | 804.775.7892 | [anolan@mcguirewoods.com](mailto:anolan@mcguirewoods.com)

## CONSIDERATIONS FOR INVESTORS (CONT.)

- 4:15 – 4:45 p.m. Understanding and Negotiating a Spin-Off or Divestiture from a Large Health Care Company**  
*Mark G. Kalifa, Director, Commercial Law, Hollister Incorporated  
Amber McGraw Walsh, Associate, McGuireWoods LLP  
Kristian A. Werling, Associate, McGuireWoods LLP*
- 4:45 – 5:15 p.m. Recap, Sell or Stay the Course: How to Assess Prospects in the Health Care Space**  
*John C. Riddle, Principal, Savvian, LLC*
- 5:15 – 5:45 p.m. Understanding the Climate for Investments in the Dialysis Industry**  
*Robert J. Pristave, Partner, McGuireWoods LLP  
James B. Riley, Partner, McGuireWoods LLP*
- 5:45 – 6:15 p.m. Effective and Focused Due Diligence in Health Care Provider and Health Care Real Estate Portfolio Transactions**  
*Scott Becker, Partner, McGuireWoods LLP  
Sarah E. Abraham, Associate, McGuireWoods LLP  
Melissa Szabad, Associate, McGuireWoods LLP*

## HOSPITALS AND HEALTH SYSTEMS

- 3 – 3:45 p.m. Current Challenges and Opportunities for Hospitals and Health Systems**  
*William S. Woodson, VP, Sg2, Moderator  
J.P. Gallagher, SVP, Evanston Northwestern Healthcare  
Mary Ann Shacklett, CFO, Community Foundation of Northwest Indiana, Inc.  
David T. Burik, Managing Director, Navigant*
- 3:45 – 4:45 p.m. Understanding the Market for Health Care Real Estate: MOBs and Portfolios**  
*Raymond M. Braun, President, McShane Medical Properties  
Michael Burress, Managing Partner, Montecito Medical Ventures  
Raymond J. Lewis, CIO, Ventas, Inc.  
James Moloney, Managing Director, Real Estate, Cain Brothers  
Paul E. Fisher, Partner, McGuireWoods LLP, Moderator*
- 4:45 – 5:15 p.m. Tax-Exempt Financings: The Current Environment for Hospital Financing**  
*Anthony A. Houston, Director, Public Finance Healthcare Group, FitchRatings  
David L. Richardson, Partner, McGuireWoods LLP*
- 5:15 – 5:45 p.m. Health Care Market Trends: Understanding the Current Credit Environment**  
*James C. Atkinson, SVP, Commercial Banking, Chase Bank, N.A.*
- 5:45 – 6:15 p.m. Lending to Hospitals and Niche Sectors: How to Assess Risk**  
*Alan Regdos, SVP, Senior Underwriter, Health Care Finance Group  
Craig R. Culbertson, Partner, McGuireWoods LLP  
Donald A. Ensing, Partner, McGuireWoods LLP*
- 6:30 – 8 p.m. Reception and Dinner**

## REGISTRATION

Please register at [www.mcguirewoods.com/events](http://www.mcguirewoods.com/events).  
Fee: \$295 per person



McGuireWoods LLP  
77 West Wacker Drive, Suite 4100  
Chicago, Illinois 60601-1818

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