

EXHIBITOR/SPONSOR PROSPECTUS

The 14th Annual Ambulatory Surgery Center Conference developed by ASC Communications, in connection with FASA as a leading cosponsor, provides an outstanding opportunity for exhibitors and sponsors to interact with surgeons, administrators, owners of Ambulatory Surgery Centers (ASCs), owners of ASC chains and a wide variety of participants in the ASC industry.

The Conference focuses on improving the profitability of surgery centers and on business and legal issues related to ASCs.

This event attracted more than 500 people in 2006. Moreover, it attracts the kinds of people who are focused on improving their surgery centers and the surgery center industry. I.e., the kinds of people who are so vital to companies that provide products and services to ASCs.

The Conference will offer a great number of sponsorship and exhibit opportunities. For example, in addition to the usual and outstanding opportunities, we have added the chance to sponsor and introduce the keynote speaker. We have tried to provide enough benefits and exposure for each sponsorship to make the sponsorships a great value.

We have tailored the Conference to add more times in which people can interact with meeting participants. I.e., we have added more dedicated exhibit times and lengthened those times. Each sponsor and exhibitor, is of course, also welcome to attend the lectures and meetings.

This Conference focuses principally on business issues related to surgery centers. If it is often a challenge to get in front of ASC decision makers and physician and business leaders, this meeting addresses that problem. It brings a great deal of heavily business focused leadership and owners to one place. The conference provides an outstanding educational opportunity for such persons. It also provides a tremendous networking and business development opportunity for our exhibitors and sponsors.

We welcome you to join us in October 2007. We are again excited to host this conference.

We have offered special discounts to companies that are full year advertisers in the *ASC Review* and companies which are members of FASA. Please complete the application and/or contact Maisha Gibson at (312) 420-9370 or at mgibson@beckersasc.com or Grace Boyles at (202) 337-5739 or at grace@bluehouse.us to reserve your exhibit space or sponsorship opportunity today.

ASC Communications, Inc. & FASA 14[™] ANNUAL ASC CONFERENCE EXHIBITOR/SPONSOR APPLICATION

EXHIBITOR OPPORTUNITIES

ASC REVIEW FULL- NON FULL-YEAR
YEAR ADVERTISER AND
FASA MEMBER** FASA MEMBER**

GOLD EXHIBITOR

\$3,500

\$3,750

- Larger Exhibit Space (12' x 30")
- 3 Full Conference Registrations & 4 Exhibit Hall Only Registrations
- 1/2 Page 4-Color Ad in Conference Syllabus
- Company name, contact information and product description in Conference Syllabus

SILVER EXHIBITOR

\$2,250

\$2,500

- Regular Exhibit Space (6' x 30")
- 2 Full Conference Registrations & 2 Exhibit Hall Only Registrations
- 1/4 Page 4-Color Ad in Conference Syllabus
- Company name, contact information and product description in Conference Syllabus

EXHIBIT ONLY

\$1.750

\$2,000

- Regular Exhibit Space (6' x 30")
- 1 Full Conference Registration & 2 Exhibit Hall Only Registrations
- Company name and contact information and product description in Conference Syllabus

The above payment includes:

- 1) Either One (1) 6' x 30" Tabletop or One (1) 12' x 30" Tabletop space, Two (2) or Four (4) Chairs, 24-hour security and Exhibitor service kit
- 2) Additional Exhibitor Registrations are available for \$300 per person.

SPONSORSHIP OPPORTUNITIES

(Exhibitor space sold separately)

GOLD SPONSOR: \$14,000 - \$5,000

ASC REVIEW FULLYEAR ADVERTISER AND
FASA MEMBER**

NON FULL-YEAR
ADVERTISER AND
FASA MEMBER**

Friday	Networking
Lunch	

Luncheon.....\$8,000\$9,000

Saturday Networking

Luncheon.....\$8,000\$9,000

Thursday Networking

Friday Networking

Thursday Pre-	
Conference Meeting \$5,000	 . <i>\$6,000</i>
Conference Tote Bags \$5,000	 . <i>\$6,000</i>
Keynote Speaker	
Sponsorship \$14.000	 \$15.000

GOLD SPONSOR BENEFITS:

- 3 Full Conference Registrations
- Full Page 4-Color Ad in Conference Syllabus
- Company name, contact information and product description in Conference Syllabus
- One promotional item in Conference Tote Bag
- Special Recognition Announcements & Signage at Conference and at related events
- One Time Use of Attendee List for Pre-Approved Mailing
- Company logo, link, and contact information on Becker's ASC website: www.beckersasc.com
- **To take advantage of the lower price, a party must be both a 2008 full year advertiser (6 issues) in the Becker's ASC Review and a FASA Member.

SILVER SPONSOR: \$4,000 - \$5,000

	ASC REVIEW FULL-	NON FULL-YEAR
	YEAR ADVERTISER AND	ADVERTISER AN
	FASA MEMBER**	FASA MEMBER*
Friday Continental		
•	\$4,000	\$4,500
Saturday Continent	tal	
•	\$4,000	\$4,500
Conference at A GI	ance\$4,500	\$5,000
Thursday PM		
Networking Break .	\$4,000	\$4,500
Friday AM		
•	\$4,000	\$4,500
Friday PM		
•	\$4,000	\$4,500
Saturday AM		
•	\$4,000	\$4,500

SILVER SPONSOR BENEFITS:

- 2 Full Conference Registrations
- 1/2 Page 4-Color Ad in Conference Syllabus
- Company name, contact information and product description in Conference Syllabus
- Signage at sponsored event
- One Time Use of Attendee List for Pre-Approved Mailing
- Company logo and link on Becker's ASC website: www.beckersasc.com
- Full-Year Advertiser indicates Annual Advertiser in the *Becker's ASC Review*.
- **To take advantage of the lower price, a party must be both a 2008 full year advertiser (6 issues) in the Becker's ASC Review and a FASA Member.

^{**}To take advantage of the lower price, a party must be both a 2008 full year advertiser (6 issues) in the *Becker's ASC Review* and a FASA Member.

OTHER SPONSORSHIP OPPORTUNITIES

CONFERENCE SYLLABUS:	\$7,500
2-Page, 4-color	. \$2,800
Inside Front Cover, 4-color	. \$2,500
Inside Back Cover, 4-color	. \$2,000
Full Page Ad, 4-color	. \$1,700
1/2 Page Ad, 4-color	. \$1,400

CYBER CAFÉ:\$5,000

The 14th Annual Ambulatory Surgery Center Conference & Exhibits Cyber Café will be located on the same floor as the general session and exhibit hall allowing attendees with easy access to the Internet.

LABELED BOTTLED WATER:\$4,000

Showcase your company's name and logo on personalized spring water bottles for distribution to all conference attendees.

PAYMENT

Please send all checks made payable to ASC Communications, Inc., 315 Vernon Avenue, Glencoe, IL 60022

BECKER'S ASC REVIEW ADVERTISING -ALL 4 COLOR

Full Page 6 Issues	\$17,000/Year	
Full Page 3 Issues	\$10,500/Year	
Full Page 1 Issue	\$3,600/Year	
1/2 Page 6 Issues	\$11,000/Year	
1/2 Page 3 Issues	\$6,900/Year	
1/2 Page 1 Issue	\$2,500/Year	
1/4 Page 6 Issues	\$9,900/Year	
1/4 Page 3 Issues	\$5,400/Year	
1/4 Page 1 Issue	\$1,700/Year	

- Please take an additional discount of 10% on solely the 6x rate and solely if your company was a 2007 Full Year advertiser (6 Issues).
- Ask About E-Weekly Advertising

Advertising Information

1. Highly Focused on Cutting Edge Business and Legal **Issues.** The ASC Review is not diluted with a great deal of content that is of little value to the reader. Rather, for the person involved in operating a surgical program, operating a surgery center, investing in a surgery center, or owning a surgery center, there is no more focused magazine than the ASC Review. It covers the latest and the most important business issues related to surgery centers. Moreover, the publishers' unique perspective provides, on a constant basis, practical and useful information related to surgery centers. There is simply no more focused magazine than the ASC Review.

2. Readership. The ASC Review is now distributed to 20,000 people per issue. It has few rivals for circulation. The issues are provided to our own mailing list, to a mix of orthopedic surgeons, pain management physicians, ophthalmologists, gastroenterologists, neurosurgeons, ENT physicians, other surgeons, ambulatory surgical

center administrators, industry leaders, hospital directors of surgery, and other operators of surgical programs. The leadership at the ASC Review works incredibly hard to find and acquire the right lists to provide the right exposure to advertisers in the ASC Review. We spend heavily on developing and buying mailing lists to make sure we are reaching the right target audience at all times.

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VISA

Name:
Company:
Address:
City/State/ZIP:
Phone:
Fax:
Email:
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CREDIT CARD INFORMATION:

Credit Card #:
Expiration Date:
3-Digit Security Code:

Cardholder's Name (printed):_ Cardholder's Signature:

If paying by check, please make payable to

ASC Communications.

Fax Orders to: **Grace Boyles**

Phone: (202) 337-5739 Fax: (202) 337-5738 Email: grace@bluehouse.us

CHOOSE THE ISSUE:

Please check the boxes below to indicate the issues in which you would like to advertise.

Issue	Space	Materials
☐ Sept/Oct 2007	Aug 1	Aug 8
☐ Nov/Dec 2007	Oct 1	Oct 8
☐ Jan/Feb 2008	Dec 1	Dec 8
☐ Mar/Apr 2008	Feb 1	Feb 8
☐ May/June 2008	April 1	April 8
July/Aug 2008	June 1	June 8
☐ Sept/Oct 2008	Aug 1	Aug 8
☐ Nov/Dec 2008	Oct 1	Oct 8

Fax Orders to:

Grace Boyles

Phone: (202) 337-5739 Fax: (202) 337-5738

Email: grace@bluehouse.us

Jessica Cole

Phone: (312) 505-9387 Fax: (866) 678-5866

Email: jess.m.cole@gmail.com





ASC Communications, Inc. & FASA 14TH ANNUAL ASC CONFERENCE EXHIBITOR/SPONSOR APPLICATION



EXHIBITOR RATES PRIMARY CONTACT INFORMATION (PLEASE TYPE OR PRINT) **FULL YR ADV NON-FULL YR ADV** ☐ Gold Exhibitor \$3,500 \$3,750 ☐ Silver Exhibitor \$2,250 \$2,500 Title: ☐ Exhibit Only \$1,750 ___ ____ \$2,000 _____ Company: _ ■ Additional Exhibitor Badge \$300 Address: City/State/ZIP:___ SPONSOR RATES Phone: **GOLD SPONSOR FULL YR ADV NON-FULL YR ADV** Fax: ■ Conference Tote Email: Bags \$5,000 ___ \$6,000 Web Address: ■ Networking Luncheon \$8,000 _____ \$9,000 ___ (Friday or Saturday) **BOOTH REQUESTS** Networking Please list your top (3) three booth choices. We will assign Receptions \$8,000 ___ \$9,000 booths according to the date your application and payment (Thursday or Friday) was received. We will try to accommodate your choice(s) list-☐ Pre-Conference ed below. Meeting\$5,000 ___ \$6,000 ☐ Syllabus\$7,500 ___ \$8,500 Products and/or companies that you **DO NOT** wish to be in SILVER SPONSOR **FULL YR ADV NON-FULL YR ADV** proximity: ■ Bottled Water \$4,000 ____ \$5,000 ☐ Conference at Products and/or companies that you **DO** wish to be in a Glance \$4,000 _____ __ \$5,000 ___ proximity: ☐ Continental Breakfast(s)\$4,000 _____ \$4,500 _ (Friday or Saturday) **PAYMENT INFORMATION** ☐ Cyber Café \$5,000 _ \$6,000 ☐ Networking Breaks . .\$4,000 _____ \$5,000 ____ ☐ Checks: Make payable to **ASC Communications, Inc.** (Thursday PM, Friday AM/PM, Saturday PM) VISA OTHER SPONSORSHIP OPPORTUNITIES ☐ Advertising In The Conference Syllabus Credit Card #: ____ Expiration Date: ___ Inside Front Cover, 4-color \$2,500 _ 3-Digit Security Code: _____ Inside Back Cover, 4-color\$2,000 Cardholder's Name (printed): Cardholder's Signature: ___ Labeled Bottled Water\$4,000 ☐ Mailing List Rentals:\$300 _

TO REGISTER

Mail or Fax Exhibitor/Sponsor Application to:

ASC Communications, Inc. 315 Vernon Avenue Glencoe IL 60022 Phone: (312) 505-9387 Fax: (866) 678-5866 Email: jessica@beckersasc.com

Bluehouse Attn: Grace Boyles 2168 Wisconsin Avenue NW or Washington DC 20007 Phone: (202) 337-5739 Fax: (202) 337-5738 Email: grace@bluehouse.us

FOR MORE INFORMATION CONTACT

ASC Communications, Inc. Attn: Jessica Cole Phone: (312) 505-9387 Fax: (866) 678-5866 Email: jessica@beckersasc.com

Bluehouse Attn: Grace Boyles or 2168 Wisconsin Avenue NW Washington DC 20007 Phone: (202) 337-5739 Fax: (202) 337-5738 Email: grace@bluehouse.us

OR FOR FASA MEMBERSHIP INFORMATION

Visit www.fasa.org Phone: (703) 836-8808 Fax: (703) 549-0976

EXHIBITOR/SPONSOR GUIDELINES AND INFORMATION

Certificate of Insurance

Please provide a certificate of insurance by September 17, 2007, which indemnifies ASC Communications against, and holds harmless from any complaints, suits or liabilities resulting from negligence of the exhibitor in connection with the exhibitor's use of display space.

Cancellations

Refunds are available for cancellations when received by: September 3, 2007–100%; September 17, 2007–50% Payments are non-refundable after September 17, 2007.

ASC Review Full Year Advertisers and FASA Members

Where it provides the reduced price for FASA Members and Annual *ASC Review* Advertisers, please note you must be both an active FASA Member and an *ASC Review* Advertiser for 2008. For more information on FASA Membership visit www.fasa.org or call (703) 836-8808.

Exhibit Booth Assignments

Exhibit space will not be assigned or held until the rental fee is paid and will begin according to date application and payment is received. Past exhibitors have first priority of booth assignments. A confirmation letter indicating booth number will be sent once assigned. All booth assignments will be made in keeping with exhibitor's request whenever possible. ASC Communications, Inc. reserves the rights to make the final determination of all assignments.

Full year advertisers and full year advertisement discounts are only available if your company has signed up to advertise for 2008 and your company is a FASA Member. If your company was a full-year advertiser in 2007, you are entitled to a 5 percent discount off of full-year advertising rates for 2008. Payments for 2008 advertising need not be paid until 2008.

For all Silver and Bronze Sponsors who would like to upgrade their exhibit space, we can offer you a bigger booth for an additional \$1,750 for full-year advertisers and \$2,000 for non full-year advertisers.

Installation and Dismantle

The installation of exhibits may begin on Thursday, October 18th. All exhibitors must dismantle their exhibits between $7:30-9:30\,\mathrm{pm}$ on Friday, October 19^th .

Right of Refusal

ASC Communications, Inc. reserves the rights to restrict or refuse exhibiting companies, which may be objectionable or otherwise, detract from keeping with the character of the exposition as a whole. ASC Communications, Inc. may prohibit installation, or request removal or discontinuance of any exhibit or promotion, which departs substantially from the design and description given advance approval. In the event of such restrictions or evictions, ASC Communications, Inc. is not liable for any refund of rental or other expenses.

HOTEL INFORMATION

The Westin Michigan Avenue Phone: (888) 627-8385 or directly at (312) 943-7200

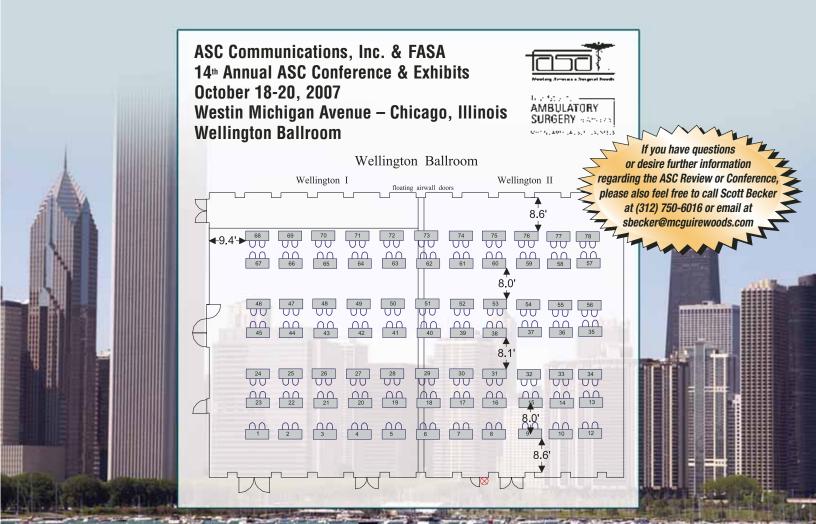
908 N. Michigan Avenue, Chicago, IL 60611

Group Name: ASC/FASA Conference

Group Rate: \$269 (Sgl/Dbl)

Be sure to mention group name to receive group rate.

Discounted rates apply until the reservation deadline September 30, 2007 or until all rooms in the group block have been reserved, whichever occurs first. After September 30, 2007 guest rooms and discounted group rates may not be available.



PRSRT STD US Postage **PAID** Merrill WI 54452 Permit No 24

ASC Communications, Inc. & FASA 14TH Annual ASC Conference & Exhibits 315 Vernon Avenue Glencoe, IL 60022

ASC Communications, Inc. & FASA Proudly Present SURGERY THE 14TH ANNUAL

Ambulatory Surgery Center Conference & Exhibits

OCTOBER 18 - 20, 2007
THE WESTIN MICHIGAN AVENUE - CHICAGO, ILLINOIS

EXHIBITOR/SPONSOR PROSPECTUS

Please join us at this year s conference and exhibit
show to network with the leaders in the
Ambulatory Surgery Center industry!

If you have questions or desire further information regarding the ASC Review or Conference, please also feel free to call Scott Becker at (312) 750-6016 or email at sbecker@mcguirewoods.com

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