# E-MEDIA AND WEBINAR MARKETING OPPORTUNITIES

### WHY CHOOSE BECKER'S ASC REVIEW?

**Trusted Source.** Created by the industry's most respected advisors, *Becker's ASC Review* delivers cutting edge business strategy and legal information to ASC operators, investors and owners. Your ads will appear alongside the most thorough and up-to-date analysis in the industry from one of its most trusted sources.

**Qualified Audience.** Becker's ASC Review is now distributed to 20,000 surgeons, ASC administrators, hospital directors of surgery, other operators of surgical programs, physicians practicing specialties across the board and industry leaders – giving it few rivals for circulation. Distribution focuses on the individuals who have the authority to make strategic business and product choices for their ASCs.

Advertising with *Becker's ASC Review* means reaching key decision-makers in a context of thorough informative analysis.

TO ADVERTISE, CALL OR FAX ASC COMMUNICATIONS, INC.

CALL: (800) 417-2035

FAX: (866) 678-5755



# Becker's ASC Review: E-Weekly Newsletter

Becker's ASC Review E-Weekly reaches over 5,000 ASCs, surgeons and healthcare administrators.

## ■ AD SPECS:

Banner Ad: 500 x 350 pixels

File Size: File should not exceed 50k

### **■ DEADLINE:**

Materials must be received one week before scheduled ad placement.

| E-Weekly Newsletter |                |
|---------------------|----------------|
| DURATION            | COST PER ISSUE |
| Four issues         | \$400          |
| 12 issues           | \$350          |
| More than 12 issues | \$300          |

## Becker's ASC Review Online: www.beckersasc.com

A Web site exclusively for the ASC industry. The industry looks to *beckersasc.com* for high quality content and interaction with the industry.

## **■ BANNER OPPORTUNITIES:**

| www.beckersasc.com |           |                 |
|--------------------|-----------|-----------------|
| RATES              | SIZE      | COST* per month |
| Top banner         | 468 x 60  | \$400*          |
| Top skyscraper     | 120 x 600 | \$400*          |
| Side skyscraper    | 114 x 300 | \$400*          |
| Micro banner       | 120 x 151 | \$300*          |

<sup>\*</sup> All positions require a three-month commitment. Acceptable files: .gif, .jpg, or Flash files are acceptable; files should not exceed 25k.

## Becker's ASC Review: Webinars

The Becker's ASC Webinar Series is a powerful, flexible, cost-effective way to connect with professionals with a demonstrated interest in your products and services. Webinars are issue-driven, attracting participants with a current, active interest in the topic - a pre-qualified group ready to listen to your message.

For you, there are no costly sales trips, no freight charges, no need to man a booth. You get full access to our marketing channel.

## WEBINAR OPPORTUNITIES:

Each Becker's ASC Review Webinar can be supported by a maximum of three non-competitive sponsors.

- A single sponsorship to any Webinar is \$4,500.
- An exclusive sponsorship is \$7,500

## **CUSTOM WEBINARS:**

Becker's ASC Review can also create a custom Webinar on a topic of your choice. You provide a complete ready-to-go presentation. We will provide a dynamic marketing program, produce and host your Webinar, provide registration and reporting services, archive the presentation and send leads. Cost: \$8,000

## Becker's ASC Review: **White Papers**

Share your knowledge with the ASC industry. Have your custom content written and designed by Becker's ASC Review editors and hosted on beckersasc.com for one year. Or post your own white papers on

beckersasc.com. Receive real contact information from visitors who download the white papers. Design a marketing program around your white papers to receive real ROI every day.

- Cost: \$2,000 per page (minimum of three pages) for Becker's ASC-generated custom white paper)
- Hosting: \$500 per month (six-month minimum)

Contact us today for more detailed information on coordinating all of these exciting, interactive programs! Call Becker's ASC Review at (800) 417-2035 or e-mail sbecker@mcguirewoods.com

FAX: (866) 678-5755 TO ADVERTISE CALL: (800) 417-2035



## WEBINARS

## **SPONSORSHIP OPPORTUNITIES**

Sponsorships are available for individual Webinars. There are a maximum of three sponsorship slots available for each individual Webinar. Check with your *Becker's ASC* rep for current availability.

### **Pre-Webinar Marketing**

■ Logos, names and URLs of all sponsors of Becker's ASC Review Webinars will be featured in an active marketing campaign, promoting the Webinar to potential participants in its target audience. Depending on the Webinar, the promotion campaign will include most or all of the following.

| PRE-EVENT MARKETING PROGRAMS  | INSERTIONS/DURATION    |
|---|------------------------|
| Display advertising and/or listing in<br>Becker's ASC Review magazine | Once*                  |
| Listing in e-Weekly newsletters where appropriate                     | Minimum of six*        |
| Listing on Becker's ASC Review web site                               | Minimum of four weeks* |
| Webinar information and registration pages                            | Minimum of four weeks* |
| Attendee e-mail marketing, including automated reminder e-mails       | Minimum of two weeks*  |
|   |                        |

<sup>\*</sup> based on availability

### **In-Seminar Marketing**

■ Logos, names and URLs of all sponsors of Becker's ASC Review Webinar will be featured during the Webinar itself, and participants will be invited/directed to visit sponsor Web sites at the conclusion of the Webinar.

## **Post-Seminar Marketing**

- Logos, names and URLs of all sponsors of *Becker's ASC* Review Webinar will be featured for a minimum of six months on the pages of the Webinar.
- Becker's ASC Review will provide all sponsors with a list of the names and contact information of all registrants who have opted in to receive information from sponsors. Where available, Becker's ASC Review will append individual results from polls or questions asked during the course of the Webinar.
- Becker's ASC Review will conduct, collate and distribute a post-event evaluative survey of participants to all sponsors.

### **Pricing**

- Exclusive Webinar Sponsorship (provided by vendor) ..\$7,500 Sole sponsorship of a single Webinar
- Single Webinar Sponsorship ......\$4,500 Maximum of three per seminar

## IMPORTANT INSTRUCTIONS Mail original with payment to:

ASC Communications, Inc. 315 Vernon Avenue

For sponsorship questions: Call (800) 417-2035

Glencoe, IL 60022 See www.beckersasc.com for upcoming Webinars.

#### COMPANY INFORMATION

| Company Name   |
|--|
| Street   |
| State/Zip  |
| Telephone ()   |
|  |
| Key Contact Name   |
| Title  |
| -Mail  |
| Neb Address  |
| SPONSORSHIP OPTIONS Check all that apply:  Exclusive (\$7,500) Semi-Exclusive (\$4,500)  |
| PAYMENT INFORMATION  |
| ☐ CHECK # enclosed (Payable to ASC Communications, Inc.) ☐ CREDIT CARD ☐ ☐ ☐   |
| Total Amount \$  |
| Credit Card Number   |
| Expiration Date  |
| Authorized Signature   |
| Billing Address (If different from above)  |
| Street   |
| City   |
| State/Zip  |
| EVENT SPONSORSHIP TERMS  |
| 100% due upon acceptance – Acceptance of this application by <i>Becker's</i> 4 <i>SC Review</i> constitutes a contract. Applicant agrees to abide by the |

Contract Terms and Conditions for Becker's ASC Review Webinars.

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| Name (Please print)  |
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